Warriors Connected
The Official Newsletter of the Marine for Life Network
October - December 2019
CONNECTING MARINES WITH OPPORTUNITIES

www.marineforlife.org
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Major Steph Drake, Houston M4L Representative, chats with GySgt Luis Cardenas, about how driving for Uber and Lift helped with his transition back into the civilian sector.

For the last 9 months, our Houston Marine for Life (M4L) Representative, Major Steph Drake, has been working with and observing the transition of Gunnery Sergeant Luis Cardenas, a former OCS Instructor at MCB Quantico. Major Drake believes that Gunnery Sergeant Cardenas’ innovative and thorough preparations for transition provide a template for other transitioning Marines to utilize. Below is Major Drake’s interview with Gunnery Sergeant Cardenas about what he learned from working with the M4L Network and the steps he took to successfully transition. Following which is an interview of Major Drake by Skip Crawley, the M4L Central Regional Network Coordinator, about what transitioning Marines (TMs) can learn from Gunnery Sergeant Cardenas.

How did you hear about the M4L Program?

The M4L program was introduced to me while attending TRS. There was an entire class dedicated to informing all Marines what M4L stood for and how they supported Marines to successfully transition.

What did you expect from M4L compared to reality?

I expected an organization that would bombard you with emails and links that would help you navigate civilian life and resume writing tips. In reality, it was much more that. As soon as I went online and registered, I immediately was partnered with a mentor [M4L Rep] and the mentorship began.

How did you participate in your transition?

I embraced it and accepted that it was going to be hard but not impossible. Failure was not an option.

What were the things you did that make your transition successful that other transitioning Marines could learn from and do, as you did?

I made my decision a year out and begun focusing on my exit from the Marine Corps. You have to be fully committed, and not waiting for perhaps a promotion or orders. If you’re not fully committed to getting out, you won’t put forth the effort due to you relying on the Marine Corps to be there in case you decide to stay in. I began to attend job fairs so I could make mistakes and learn from them. Attending job fairs allows you to practice your pitch line, and how to market yourself. A lot of companies are all about telling you if your resume is strong or if your “elevator speech is good enough”. Most importantly, the job fairs always provide work shops or classes before the actual job fair, and those are awesome because they teach you how to market yourself and how to work the job fair.

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I also drove for Uber and Lyft. This proved to be the most valuable thing I did during my transition because it allowed me to speak to civilians and see all types of working classes. It allowed me to start separating myself from the Marines and all of their jargon, and see civilians firsthand in their normal habitat. I began by being a mute driver, eventually the civilians started to chip away at my disciplined body. In a matter of weeks I was talking like them and asking questions. A lot of executives were ready to hire me due to my service and all the intangibles the Marine Corps instilled in me.

**What do you wish you’d done differently, if anything? What would you do again?**

I wish I would have decided what my job after the Corps was going to be (while I was still on active duty) and work towards certificates or accreditation in that field. Everyone thanks you for your service but in the end they want to see it in black and white, as to how you’re qualified for the job.

**What surprised you about your transition?**

The day after I checked out from my unit and retired, all communication stopped from everyone I worked with. Don’t fool yourself that you will be texting, and everyone will be texting you back with advice or support. Literally it was just my family and the Marine for Life Network that was there since “Day One” of my civilian life. The Marine Corps won’t miss a beat and will keep going without you there.

**What advice do you appreciate most?**

The best I advice I received was from LtCol Reilly, who was my Battalion Commander on the Drill Field. He said, “No one owes you anything except maybe a beer on Veterans Day and a handshake; that’s it”. Also, the professionalism from the M4L Marines was awesome. They allow you to talk jargon with them but are quick to tell you when you need to tone it down and speak civilian. For every “NO” I got from an interview, that was a “NO” closer to “YES”; eventually the “YES” will come but you must go out and get the “NOs” out of the way!

**Skip Crawley interviews Steph Drake regarding her thoughts on assisting GySgt Luis Cardenas with his transition:**

- **You’ve been telling me about Luis’ transition for the past 9 months. What made what he did so impressive in your view?**

Luis did so many things well in his transition and even taught me some new ideas that I recommend to others. First and foremost, he reached out to M4L more than 6 months out from transition and he responded quickly to my email asking for more information about his background, skillset and career goals. Luis also visited Houston a few months out from his transition to start networking face to face, instead of waiting to start in-person networking until after EAS or terminal leave. Luis was equally engaged in his transition as the various organizations ready to help him successfully transition. He neither expected an amazing job to be handed to him without any effort on his part, nor did he undervalue his skills and potential in the civilian world. I love that he attended local career fairs and drove for Uber/Lyft in his duty station area to get experience. He called me several times during those few months to share feedback from the interactions he had with hiring managers and companies through both of these avenues. I highly recommend all transitioning Marines find opportunities to attend career fairs or other networking events. Even if not in the area they intend to live after EAS, it’s a great opportunity to practice your elevator pitch, share resumes and ask for feedback.
What can other TMs learn from Luis?

- **Responsiveness is key.** M4L and our resources and connections love to help. To be most successful on behalf of the Marine, we need the transitioning Marine to be fully committed to engage with us, and the resources we recommend. The great thing about M4L is the targeted resources we provide. We don't send TMs a list of dozens of websites. Rather, based on the information a TM shares with us, we really try to focus our support on the resources that can best enable them.

- **Get comfortable with the uncomfortable.** We don't interview much in the Marine Corps and definitely not the way the civilian world conducts interviews. Go practice. Ask for feedback. Don't be offended. Take the feedback to heart. Practice again.

- **Start early and be financially prepared for transition.** We're used to success as Marines. The reality of the job hunt is that it can take many tries and interviews for the company to find the right employee and the candidate to find the right company. Having a company tell you "no" isn't the end of the world. But this is why you can't wait until after EAS to start looking unless you are financially prepared to be unemployed while you conduct your search. Luis started early and put himself and his family into a financial position where he didn't have to accept the first offer he received, just to get a job. He waited a little longer and ended up getting a better offer in an industry that he preferred. Put yourself in a similar position so you don't have to accept "a job"; rather seek and accept a job that you want and sets you up for future success.

www.marineforlife.org

*Luis Cardenas, GySgt USMC, Ret.*
Get to Know
Your Regional Network Coordinator (RNC)

Regional Network Coordinators work to support transitioning Marines/Sailors and assist with connecting you to opportunities throughout the Marine for Life Network. In some cases, the RNC may be able to put you in touch with a Marine for Life Representative, local to your area! Feel free to contact an RNC nearest to you for more information:

Southeast RNC:
Mr. Mark D. Munger
mark.munger@usmc.mil

Northeast RNC:
Mr. Ricky “Rick” Butler
ricky.butler@usmc.mil

Central RNC:
Mr. Timothy “Skip” Crawley
timothy.crawley@usmc.mil

West RNC:
Mr. Jamal A. Brown
jamal.brown@usmc.mil
Marine for Life Regional Map

Regional Map

- West
- Central
- Southeast
- Northeast
UPCOMING

Hiring & Networking Events, October - December 2019

Below are dates of professional hiring and networking events taking place throughout the country (listed by region), in which you can attend free of charge. *Dates/times are subject to change.

Northeast Region

• October 3, 2019: DAV/ Recruit Military, 1100 - 1500, Solider Field 1410 Museum Campus Drive, Chicago, IL 60605
• October 3, 2019: DAV/Recruit Military, 1100 - 1500, Heinz Field, 100 Art Rooney Ave., Pittsburgh, PA 15212
• October 10, 2019: VEC/All Clearances Cleared Job Fair, 1400 - 1800, 7801 Leesburg Pike, VA 22043
• October 10, 2019: DAV/Recruit Military, 1100 - 1500, 1101 Russell Street, Baltimore, MD 21230
• October 31, 2019: DAV/Recruit Military, 1100 - 1500, Ford Field, 2000 Brush Street, Detroit, MI 48226
• November 7, 2019: DAV/Recruit Military, 1100 – 1500, FedEx Field, 1600 FedEx Way, Landover, MD 20785
• November 21, 2019: JobZone Veteran Job Fair, 1000 – 1400, 1889 Arnold Avenue, Andrews AFB, MD 20762
• November 21, 2019: DAV/Recruit Military, 1100 – 1500, Lincoln Financial Field, One Lincoln Financial Way, Philadelphia, PA
• November 22, 2019: Corporate Gray Military-Friendly Job Fair, 0900 – 1200, 6715 Commerce St., Springfield, VA 22150
• December 5, 2019: DAV/Recruit Military, 1100 – 1500, 500 South Capital Ave., Indianapolis, IN 46225
• December 12, 2019: Veteran Job Fair, 1500 – 1900, University Hall & Atrium, Gate Hudson Bldg. 125, University Boulevard, Fredericksburg, VA 22406
• December 12, 2019: Veteran Job Fair, 1100 – 1400, Four Points by Sheraton Wakefield Boston Hotel & Conference, 1 Audubon Road, Wakefield, MA 01880
• December 17, 2019: Veteran Job Fair, 1100 – 1400, Buffalo Grand Hotel 120 Church St, Buffalo New York 14202
UPCOMING Hiring & Networking Events

Southeast Region

• October 2, 2019: Hiring Our Heroes Transition Summit, Marston Pavilion, 0830 – 1600, Camp Lejeune, NC

• October 3, 2019: DAV/Recruit Military, Atlanta Veterans Job Fair, 1100 – 1500, Mercedes-Benz Stadium, Atlanta, GA 30313

• October 4, 2019: Hiring Our Heroes Transition Summit, 0800 – 1600, MCAS Cherry Point, NC, Training and Education Building

• October 10, 2019: Recruit Military Raleigh Veterans Military Appreciation Job Fair, 0900 – 1300, PNC Arena, Raleigh, NC 27607

• October 17, 2019: Hiring Our Heroes Transition Summit, 0800 – 1600, Personnel Processing Center, Fort Campbell, KY

• October 22 - 23, 2019: NC4Me Fall Transition & Education Expo, 0900 – 1500, Iron Mike Conference and Catering Center, Fort Bragg, NC

• October 24, 2019: DAV/Recruit Military Charlotte Veterans Job Fair, 1100 – 1500, Bojangles’ Coliseum, Charlotte, NC 28205

• October 31, 2019: DAV/Recruit Military Norfolk Veterans Job Fair, 1100 – 1500, Decker Half Moone Center, Norfolk, VA 23510

• November 6, 2019: DAV/Recruit Military Job Fair at Fort Bragg, 1100 – 1500, Iron Mike Fort Bragg Conference Center, Fort Bragg, NC 28310

• November 7, 2019: DAV/Recruit Military Jacksonville Veterans Job Fair, 1100 – 1500, TIAA Bank Field, Jacksonville, FL 32202

• November 20, 2019: Boeing Hiring Event, 1000 – 1500, 705 Washington Blvd, Room 71, Fort Eustis, VA, POC: Reba Gordon 737-878-2881
UPCOMING Hiring & Networking Events

Central Region

- October 4, 2019: Veteran Empowerment & Transition Summit, 0800 – 1600, 1250 Poydras St., Suite 2150, New Orleans
- October 5, 2019: Family & Woman's Health Fair, 902 S. 6th St., Council Bluffs, IA
- October 17, 2019: Dallas Business Veterans Monthly Luncheon, 1130 – 1500
- October 23, 2019: Minneapolis Career Fair, 1100 – 1400, 7901 34th Ave South, Bloomington, MN
- October 24, 2019: OmahaJobs.com Job Fair, 1300 – 1600, Ralston Arena, 7300 Q St., Ralston, NE
- November 12, 2019: Denver Career Fair & Job Fair, 1130 – 1330, DoubleTree Hotel Denver Tech Center, 7801 E. Orchard Rd, Greenwood Village, CO
- November 13, 2019: Dallas Career Fair and Job Fair, 1300 – 1600, DoubleTree Hotel - Market Center, 2015 Market Center Blvd, Dallas, TX
- November 14, 2019: OmahaJobs.com Job Fair, 1300 – 1600, Ralston Arena, 7300 Q St., Ralston, NE
- November 21, 2019: Dallas Business Veterans Monthly Luncheon; 1130-1300
- December 3, 2019: St. Louis Career Fair, Live Recruiting/Hiring Event, 1100 – 1400, DoubleTree Hotel St. Louis at Westport, 1973 Craigshire Rd, St. Louis, MO
- December 9, 2019: Denver Job Fair, 1100 – 1400, DoubleTree Hotel Denver - Stapleton North, 4040 Quebec St., Denver, CO
- December 19, 2019: Dallas Business Veterans Monthly Luncheon, 1130 – 1300
UPCOMING Hiring & Networking Events

West Region

- October 4, 2019: Military Women Career Symposium, 0800 – 1500, 13030 Vandegrift Blvd., (Leatherneck Lanes) Bldg. 1339, Classroom 2, MCB Camp Pendleton, CA

- October 9, 2019: MilSpouse Career Connection, 1000 – 1200, Personal & Professional Development, 4025 Tripoli Ave, Bldg. 14, MCRD San Diego, CA

- October 9, 2019: Chevron Interviewing & Hiring Event, 1600 – 1900, 13030 Vandegrift Blvd., (Leatherneck Lanes) Bldg. 1339, Classroom 2, MCB Camp Pendleton, CA

- October 11, 2019: Work For Warriors Law Enforcement/First Responders Career Fair, 1000 – 1400, California Building at Idlewild Park

- October 16, 2019: FBI Career Information Session, 1600 – 1900, 13030 Vandegrift Blvd., (Leatherneck Lanes) Bldg. 1339, Classroom 2, MCB Camp Pendleton, CA

- October 17, 2019: DAV/Recruit Military Job Fair at Camp Pendleton, 1100 – 1500, Pacific Views Event Center, Camp Pendleton, CA 92055

- October 18, 2019: 2019 Camp Pendleton College Fair, 0900 – 1400, Pacific Views Event Center, Camp Pendleton, CA 92055

- October 23 & 24, 2019: Hiring Our Heroes Camp Pendleton Career Summit, 1700 & 1600, Pacific Views Event Center, Camp Pendleton, CA 92055

- October 24, 2019: DAV/Recruit Military Greater Los Angeles Veterans Job Fair, 1100 – 1500, The Queen Mary, Long Beach, CA 90802

- October 25, 2019: MCAS Miramar Career Fair, 1000 – 1500, The Hub, Bldg. 5305, Miramar Room, San Diego, CA 92145

- November 4 & 5, 2019: Hiring Our Heroes MCB Hawaii - Kaneohe Bay Career Summit, 1700 & 1600, Sam Adams Sports Grill/Fairway's Ballroom, Bldg. 3088


- December 10, 2019: DAV/Recruit Military Las Vegas Job Fair, 1100 – 1500, Las Vegas, NV 89119
Recent changes to the National Defense Authorization Act (NDAA)/Public Law 115-232, Section 552, launched a redesign of the Pre-Separation Counseling and TRS experience. Beginning October 1, 2019, Marines will be introduced to a more robust, life-cycle process that provides a proactive planning experience emphasizing post-transition goals at least a year in advance of EAS or retirement.

The Transition Readiness Program currently begins with mandatory Pre-Separation Counseling, followed by attendance at the Transition Readiness Seminar (TRS), Capstone Review, and finally, the Commander’s Verification.

TRS is a week-long program required by Title 10 for all Active Duty and Reserve Marines who have served a minimum of 180 consecutive days on Active Duty. Currently, Marines are encouraged to begin TRS within 12-14 months of their EAS or within 24 months of their retirement, but no later than 180 days from EAS or Retirement (per MCO 1700.31).

**USMC Transition Process Changes**

The updated transition process will be more tailored to post-separation goals, and Marines will be required to start the process earlier to develop a smoother transition to civilian life.

As of **October 1, 2019**, the process will include:

**Initial Counseling requirement – No later than 365 days** prior to EAS or retirement, every Marine must complete Initial Counseling, in-person, with a Personal and Professional Development (P&PD) staff member. During this counseling, the Marine will be placed into one of three pathways according to their transition goals, and then directed on how to complete the existing Pre-Separation Counseling requirement.

**Updated required training during TRS – No later than 180 days** prior to EAS or retirement, the required training will incorporate one day of Department of Defense-facilitated training (Marine Corps Transition Day), one day of Veteran Affairs Benefits and Services, one day of Department of Labor employment preparation, and a two-day session focused on the track selected by the Marine during their Initial Counseling. The track options are employment, education, vocational training or entrepreneurship, and scheduling will vary throughout Marine Corps installations based on available resources.

To allow Marines time to prepare for transition, the timelines will be adjusted as follows: Separatees must start and complete the Initial Counseling/Pre-Separation Counseling process 18 to 12 months before EAS, and Retirees must do so 24 to 12 months from retirement. TRS will still be required at 12 to **no later than six** months from EAS, the Capstone Review must be completed four months from EAS, and the Commander’s Verification three months from EAS.

**New Transition Timeline**

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For further information on the Transition Readiness Program, anticipated NDAA changes, and mandatory upcoming Unit Transition Coordinator (UTC) Refresher training, please contact your local installation’s Transition Readiness Program. You can also connect with the Marine for Life network on the LinkedIn page and via the LinkedIn group, Facebook, and Twitter.
Mac has developed a powerful resource designed to help move forward and get support following traumatic events. "Post Traumatic Winning", www.posttraumaticwinning.com has been recognized by Marine Corps leadership as a tool Marines should be familiar with. The tools available are here for the active duty, the veteran, first responder or anyone who has experienced a traumatic event. The following provides a direct link to the two goals and eight commandments, http://allmarineradio.com/post-traumatic-winning-v2/2-goals-8-commandments/, I hope you are able to either utilize the resources for yourself or share with others.

WC: One of the tenants of Post Traumatic Winning is the 8 Commandments, can you please explain why you chose to utilize an octagon from MMA as a graphic for the tools?

Mac: We started with a triangle... and found it didn't suit our needs as we began to "break it down Barney style" for Marines. What I came up with had eight points... hence the octagon.

WC: The effects of trauma are different for everyone. You highly encourage people to talk about it, can you provide an example of an ice breaker to help initiate a conversation?

Mac: "Hey man, got time to talk?" Followed by... "You know there is nothing wrong with you right? That you're just struggling what we're all struggling with? You know that right?"

WC: Can you please explain how your personal experiences shaped your realization of the need for "the tribe" when trying to heal?

Mac: The best advice I've ever received relative to living with trauma has been from Marines... trauma is abundant in our culture... but it has been those deep Marine relationships that endure over time that have been significant in my life, helping me when things are difficult. So the reality of this incredible "tribe" in my life is what has made it so significant to me... committed and tough. Our tribal culture has been a huge part of my life.

Mac is also an outstanding resource for living Marine Corps history. Go to www.allmarineradio.com and experience the many interviews with Warriors from yesterday, so you can learn for tomorrow!
Veterans are an Essential Piece of PE’s Winning Solutions

Patricio Enterprises, Inc. (PE) is a service-disabled, veteran-owned business serving the United States Government in locations around the world. PE’s founder and President, Gabe Patricio, served in the United States Marine Corps for more than 20 years before building a business to provide innovative solutions and high-quality support to the Department of Defense and civilian agencies. PE supports various clients providing services such as systems engineering and integration, performance based logistics solutions, C4ISR integration, installation and sustainment, and weapon system development support.

Since 2005, PE has been shaped by the input of veterans. Nearly 50% of PE’s employees are veterans and this number continues to grow. Many of PE’s management and leadership roles are held by veterans, including most members of the Strategic Management Team.

PE diligently ensures the day-to-day success of its veterans and provides professional and leadership development opportunities. PE also supports military spouses, recognizing the important role these men and women play in the lives of our service members. This veteran-friendly company, which directly supports the mission of the Warfighter, provides a great place for veterans to work, grow, and continue their service post-active duty.

Because so many of PE’s leaders are veterans themselves, they humbly serve as mentors to transitioning veterans and naturally share much in common with their counterpart mentees. Their leadership’s commitment extends beyond the enterprise, with many serving the military community beyond their workday.

PE’s emphasis on mentorship was formally developed into their Transitioning Veterans Mentor Program to support active military with their transition into the civilian workforce. By formalizing the program, they are able to continually monitor and improve the quality of relationships, the quality of resources provided to mentors and mentees, and the overall outcomes for the mentee. The program establishes the skills needed to support Government services making the skillset applicable industry-wide and not confined to the veteran’s time at PE.

“There are some unique aspects of our industry. Some skills required do not immediately convey and success is not guaranteed. We believe it’s important to provide advocacy, training, and assistance for veterans to accelerate progression to a successful career in Government services,” said Gabe Patricio.

PE credits its success in attracting and retaining veterans to its many leaders who actively support and promote the company’s efforts within the military community. As a result, PE proudly displays its HIRE Vets Platinum Medalion award and provides a trailblazing example for veteran advocacy.
If you’re employed by a government or non-for-profit organization, you may be able to receive loan forgiveness under the Public Service Loan Forgiveness Program!

The PSLF Program forgives the remaining balance on your Direct Loans after you have made 120 qualifying monthly payments under a qualifying repayment plan while working full-time for a qualifying employer.

✓ Check out the Facts!

✓ To qualify for PSLF, you must work for a government agency or for certain types of nonprofit organizations
✓ Qualifying employment for the PSLF Program is not about the specific job that you do for your employer. Rather, it is about who your employer is
✓ Employment with the following types of organizations qualifies for PSLF
  • Government organizations at any level (federal, state, local, or tribal)
  • Not-for-profit organizations that are tax-exempt under Section 501(c)(3) of the Internal Revenue Code
  • Other types of not-for-profit organizations that are not tax-exempt under Section 501(c)(3) of the Internal Revenue Code, if they provide certain types of qualifying public services
  • Serving as a full-time AmeriCorps or Peace Corps volunteer also counts as qualifying employment for the PSLF Program
✓ The following types of employers do not qualify for PSLF
  • Labor unions
  • Partisan political organizations
  • For-profit organizations (this includes for-profit government contractors)

✓ Work full-time for that agency or organization
  • For PSLF, you are generally considered to work full-time if you meet your employer’s definition of full-time or work at least 30 hours per week, whichever is greater
  • If you are employed in more than one qualifying part-time job at the same time, you may meet the full-time employment requirement if you work a combined average of at least 30 hours per week with your employers
  • If you are employed by a not-for-profit organization, time spent on religious instruction, worship services, or any form of proselytizing may not be counted toward meeting the full-time employment requirement

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✓ Have Direct Loans (or consolidate other federal student loans to qualify);
  • A qualifying loan for PSLF is any nondefaulted loan you received under the William D. Ford Federal Direct Loan (Direct Loan) Program.
  • Only Direct Loans are eligible for PSLF. If you borrowed before July 1, 2010, some or all of your loans may have been under an older federal student loan program called the Federal Family Education Loan (FEEL) Program.

✓ Repay your loans on an income-driven repayment plan
  • Qualifying repayment plans include all of the income-driven repayment plans (plans that base your monthly payment on your income)
  • Even though the 10-year Standard Repayment Plan is also a qualifying repayment plan for PSLF, you cannot receive PSLF unless you enter an income-driven repayment plan.

Here’s why: If you are in repayment on the 10-year Standard Repayment Plan during the entire time you are working toward PSLF, you will have no remaining balance left to forgive after you have made 120 qualifying PSLF payments. Therefore, if you are seeking PSLF and are not already repaying under an income-driven repayment plan, you should change to an income-driven repayment plan as soon as possible.

✓ Make 120 qualifying payments. A qualifying monthly payment is a payment that you make
  • After Oct. 1, 2007
  • Under a qualifying repayment plan;
  • For the full amount due as shown on your bill
  • No later than 15 days after your due date; and
  • While you are employed full-time by a qualifying employer.

For more information regarding the Public Service Loan Forgiveness Tool, visit www.studentloans.gov

PUBLIC SERVICE LOAN FORGIVENESS (PSLF) HELP TOOL
The new PSLF Help Tool will guide you through the process to find out if you qualify for forgiveness.

1 Log in with your FSA ID. The tool will import your loan info automatically.
2 The tool will ask questions so you can find out if you're on the right track to loan forgiveness.
3 You can find out if your employer qualifies for PSLF.
4 You can find out if your loans qualify. If they don't, the tool will walk you through your options.
5 Your information can be preloaded into a form that you can print and submit.

StudentAid.gov/publicservice
When we think about being prepared for the transition of leaving active duty, topics like networking are very common. Sometimes we might forget about the most important aspect of networking, communicating; and most times with a complete stranger. This can be very intimidating, but good news; Maggio has written a very relatable book that can be a great tool across a variety of audiences.


There is also a chapter which discusses how to communicate during times of significant life stress. All around, this is a topic we all can gain a positive take-away from and applying the ideas will enable you to be more effective the next time you are preparing to deliver your 30 second elevator pitch. However, first you have to start the conversation.

I believe “The Art of Talking to Anyone” will not only assist with improving individual networking skills, but also provide an effective tool for becoming more adept at improving conversation skills. Maggio provides easy to understand techniques that are essential tools all should keep in their tool box. I highly recommend this book.

This essential communication handbook includes:
- Sample dialogues, topics, and responses
- Quick-reference dos and don’ts
- Tips for handling special situations
- Confidence-building advice and quotations
- Key words that get to the business at hand

Rosalie Maggio is the award-winning author of 24 books, including the bestseller “How to Say It”; books on biased language; two children’s books and hundreds of children’s stories; and one of the largest collections of quotations by women. Featured as a “Bold Type” in Ms. Magazine, her work has been discussed in the New York Times, the Washington Post, the Boston Globe, and the San Francisco Chronicle.
MARINE FOR LIFE
NETWORK

CONNECTING MARINES WITH OPPORTUNITIES

BENEFITS OF JOINING

Gain access to our LinkedIn networks with ability to post discussions, job openings, and other opportunities to transitioning Marines and family members.

Get added to our resource repository that we use to connect transitioning and Veteran Marines to employers and resources.

Be introduced to your closest Marine For Life Representative who can connect you to the M4L Network community on a local level.

About Us

Marine For Life Network (M4L) connects transitioning Marines and their family members to employment, education, and community service resources that aid in their career and life goals when they transition from military service. To expand our network, the Marine For Life Network continually seeks to connect and collaborate with Veteran-friendly employers and other services.

Eligibility Requirements

Do you think your organization is a good fit for the Marine For Life Network?

- Provide resources at no cost
- Feedback on hiring/selection process of Marines we connect you with
- Keep the Marine For Life Network updated on current contact information

How to Get Started

Visit our website and complete our Military Friendly Resource form:

A Marine For Life Network staff member will contact you and introduce you to the network.

Join your respective M4L LinkedIn group

1. Create a new post on the group and introduce yourself and your organization
2. Post your job openings in the group
3. Network with group members
Connect
With Marine for Life!

Follow M4L on social media to keep up-to-date with the latest military-friendly employment, education, and other veteran and community resources:

- LinkedIn: Company/marine-for-life-network
- Facebook: MarineforLifeNetwork
- Twitter: M4L_Network
- Phone: 866.645.8762
- Website: Marineforlife.org